

13th Central European Covered Bond Conference, Zurich Thursday / Friday, 2 / 3 July 2009

(at Auditorium Credit Suisse Forum, St. Peterstrasse 19, 8001 Zurich)

Program

Day ONE:

National and cross border mortgages as collateral for centralized covered bond issuing

12.45 – 13.30 **Registration**

13.30 – 14.00 **Welcome and Introduction**

Otmar Stöcker, Managing Director, Association of German Pfandbrief Banks,
Berlin

Jörg Schmid, Chief Executive Officer, Pfandbriefbank Schweizerischer
Hypothekarinstitute, Zurich

14.00 – 15.00 **Pooling models in Europe – national level**

The aim of this panel is to explore how national pooling models do work not purely from a legal point of view, but in daily banking business, what might be improved and what alternatives issuers in each jurisdiction are choosing for whatsoever reasons.

The focus of the panel will be on

- Efficiency of each solution
- Decision making
- Degree of automatism within the pooling of loans into a single cover pool
- Implementation into banking procedures

Panel moderator: *Ralf Burmeister*, Head of Covered Bonds / Financials
Research, Landesbank Baden-Württemberg, Stuttgart

- ✓ *Alexander Aulibauer*, Expert in Charge of Funding and Liquidity
Management, Deutscher Sparkassen- und Giroverband, Berlin
- ✓ *Holger Horn*, Senior Director / Head of European Covered Bonds (ECB)
Germany, Fitch Ratings, Frankfurt/M.
- ✓ *Gyula Nagy*, Managing Director, FHB Mortgage Bank, Budapest
- ✓ *Jörg Schmid*, Chief Executive Officer, Pfandbriefbank Schweizerischer
Hypothekarinstitute, Zurich
- ✓ *Agnieszka Drewicz-Tułodziecka*, President, Polish Mortgage
Credit Foundation, Warsaw

15.00 – 15.30 **Coffee Break**

15.30 – 16.00 **Legal Questions of Cross Border Cover Assets**

Rolf Stürner, Director of the Institute for German and Comparative Civil Procedure, University of Freiburg

16.00 – 17.00 **Pooling Models – cross border business**

This panel will concentrate on the possible financing of foreign mortgage credit through the same issuer: Under which conditions could the concept of cross-border mortgage lending of the Commission work in diverse segments of mortgage lending? What is the business model of banks doing cross-border business in Europe right now? What kind of strategy do banking groups have for the future - especially with respect to their CEE-issuers? Is cross-border financing a risk mitigant, or the risks rather increase by having mortgage credits from several countries in the same pool?

Panel moderator: *András Botos*, Secretary General, Association of Hungarian Mortgage Banks, Budapest

- ✓ *Ole Jørgensen*, Executive Board Secretariat, Danske Bank A/S, Copenhagen
- ✓ *Andreas Luckow*, Head of International Real Estate Finance, Association of German Pfandbrief Banks, Berlin
- ✓ *Gabriella Töllli*, Chief Executive Officer, UniCredit Mortgage Bank, Budapest

17.00 – 17.30 **Discussion**

19.00 **Guided historial city tour**
(meeting point: conference venue – Credit Suisse Forum, St. Peterstrasse 19)

20.00 **Evening Reception**
(dress code: business casual)

Haus zum Rüden
Limmatquai 42, 8001 Zürich

Day TWO

Liquidity and currency risks in mortgage finance in CEE

10.00 – 11.30 **Actual situation and outlook including FX mortgages**

Central and Eastern European banks have lent significant amounts to household and real estate developers in non domestic currencies at low interest rates. The Swiss Franc played a major role, followed by the Euro. After a significant devaluation of the domestic currencies, in combination with volatile FX and credit markets, we discuss who is finally taking the risk (households, the individual bank or the banking system, swap counterparties outside the country, domestic or foreign bond holders or the taxpayer). What is the current situation? Should FX risk be looked at separate from credit risk? What could be an optimal solution for the future?

Panel moderator: *Johannes Rudolph*, Covered Bond Analyst, HSBC Trinkaus & Burkhardt AG, Düsseldorf

- ✓ *Florian Gorbach*, Head of Treasury, Vorarlberger Landes- und Hypothekenbank AG, Bregenz
- ✓ *Nannette Hechler-Fayd'herbe*, Head Global Fixed Income and Credit Research, Credit Suisse, Zurich
- ✓ *Márton Nagy*, Director, Deputy Head of Financial Stability, Magyar Nemzeti Bank (Central Bank of Hungary), Budapest
- ✓ *Andrzej Raczko*, Chief Economist, Polish Financial Supervision Authority, Warsaw

11.30 – 12.00 **Coffee Break**

12.00 – 13.00 **Contractual features in statutory covered bonds?**

In response to market developments, statute covered bonds increasingly benefit from features in addition to, or in excess of those defined in their founding law. What are the legal and practical implications of this? To what extent are features not contemplated in the law reliable?

The focus of the panel will be on

- “Voluntary” over-collateralisation
- Funding risk, liquidity facilities and related solutions

Panel moderator: *Richard Kemmish*, Head of Covered Bonds, Credit Suisse, London

- ✓ *Volker Gulde*, Vice President / Senior Analyst Covered Bonds, Moody's Investors Service Limited, London
- ✓ *Benedikt Maurenbrecher*, Partner, Homburger AG, Zurich
- ✓ *Sally Onions*, Partner, Allen & Overy, London
- ✓ *Ted Packmohr*, Managing Director Interest Rates Strategy - Covered Bonds, Dresdner Kleinwort Research, Frankfurt/Main

13.00 – 13.30 **Final discussion and summary**

13.30 **Buffet lunch – end of conference**